



Harmonic Named Top Video Headend Provider in Latest MRG IPTV Market Leader Report

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Dramatic Increase in North American Deployments Leads to Global Leadership Position

SAN JOSE, Calif. - Jan. 8, 2013 - Harmonic (NASDAQ: HLIT), the worldwide leader in video delivery infrastructure, today announced that Multimedia Research Group Inc. (MRG) has ranked Harmonic as the top global headend provider within its annual IPTV market report. MRG's comprehensive study, "IPTV Market Leader Report by Product and Region - Fall 2012," identifies the best IPTV systems and software companies in six key product categories and geographical regions. The ranking is based on the number of deployed IPTV subscribers using a given vendor's products and the calculated number of input channels for the IPTV video headend segment. Harmonic video infrastructure solutions currently power 29.9 percent of IPTV service providers' headends worldwide, capturing an impressive 45.6 percent of the market share in Latin America, 53 percent in Western Europe, and 28 percent in North America.

"After gathering data from more than 900 service providers and over 60 IPTV vendors around the world, MRG has determined that Harmonic is the top global headend solutions provider," said Jose Alvear, senior research analyst at MRG. "This was an especially important achievement because Harmonic was the only vendor in this year's report to move up and capture the top spot in our global IPTV leader rankings."

Over the past two years, Harmonic's advanced IPTV headend solutions have been deployed by more than 240 new telco customers and currently power over 12,000 channels in North America, helping the company surpass Google/Motorola as the top video headend solutions provider worldwide. Harmonic video infrastructure systems deliver exceptional video quality while optimizing operational efficiencies through increased density and scalability. Recent customer wins include Northeast Texas telecommunications provider ETEX Telephone Cooperative and Ben Lomand Telephone Cooperative in Tennessee.

"While Harmonic has been the dominant IPTV headend solutions provider in Latin America and Western Europe for years, recent technology advancements like ProStream 1000 with ACE have enabled us to make dramatic inroads in North America," said Thierry Fautier, senior director of convergence solutions, Harmonic. "Harmonic's innovative video infrastructure solutions resolve the most pressing needs of IPTV service providers by delivering high-quality video content - including value-added services like multiscreen - at reduced operational expenses. The MRG data is a powerful confirmation of the strong year that Harmonic had in 2012 and will continue to expand upon in the future."

Further information about Harmonic and the company's products is available at www.harmonicinc.com.

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About Harmonic

Harmonic (NASDAQ: HLIT) is the worldwide leader in video delivery infrastructure for emerging television and video services. The company's production-ready innovation enables content and service providers to efficiently create, prepare, and deliver differentiated services for television and new media video platforms. More information is available at www.harmonicinc.com.

This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, including statements related to the anticipated capabilities and benefits of Harmonic's video infrastructure systems, including ProStream® 1000 with ACE® products. Our expectations and beliefs regarding these matters may not materialize and are subject to risks and uncertainties, including the possibility that the products do not meet some or all of their anticipated capabilities or provide some or all of their anticipated benefits, such as the delivery of exceptional video quality, reduction of operation expenses, and optimization of operational efficiencies.

The forward-looking statements contained in this press release are also subject to other risks and uncertainties, such as those more fully described in Harmonic's filings with the Securities and Exchange Commission, including its Annual Report on Form 10-K for the year ended Dec.31, 2011, its Quarterly Reports on Form 10-Q and its Current Reports on Form 8-K. The forward-looking statements in this press release are based on information available to Harmonic as of the date hereof, and Harmonic disclaims any obligation to update any forward-looking statements.

EDITOR'S NOTE - Product and company names used herein are trademarks or registered trademarks of their respective owners.

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