



Harmonic Announces Sales Leadership Transition

January 4, 2013

SAN JOSE, Calif. - Jan. 4, 2013 - Harmonic (NASDAQ: HLIT), the worldwide leader in video delivery infrastructure, today announced a transition in leadership of its worldwide sales organization. Senior Vice President of Worldwide Sales, Mark Carrington will step down from his position with the Company, but will assist with the transition in the short term. Harmonic has initiated a formal search for Mr. Carrington's replacement and in the interim period, senior sales leadership will report directly to Patrick Harshman, president and CEO of Harmonic.

"We thank Mark for his years of service to the company during which time we significantly expanded our customer base worldwide, particularly in Broadcast and Media. We wish him the best in his future endeavors," said Mr. Harshman. "As a matter of record, this transition does not impact our previously announced financial guidance issued on our quarterly earnings call on October 23, 2012."

Further information about Harmonic and the company's products is available at www.harmonicinc.com.

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About Harmonic

Harmonic (NASDAQ: HLIT) is the worldwide leader in video delivery infrastructure for emerging television and video services. The company's production-ready innovation enables content and service providers to efficiently create, prepare, and deliver differentiated services for television and new media video platforms. More information is available at www.harmonicinc.com.

This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, including statements related to the anticipated transition of Harmonic's sales leadership and the Company's expected financial results for the quarter ended December 31, 2012. Our expectations and beliefs regarding these matters may not materialize and are subject to risks and uncertainties, including that our sales transition plan may take longer than the Company expects and that actual financial results may differ materially from those expected.

The forward-looking statements contained in this press release are also subject to other risks and uncertainties, such as those more fully described in Harmonic's filings with the Securities and Exchange Commission, including its Annual Report on Form 10-K for the year ended Dec.31, 2011, its Quarterly Reports on Form 10-Q and its Current Reports on Form 8-K. The forward-looking statements in this press release are based on information available to Harmonic as of the date hereof, and Harmonic disclaims any obligation to update any forward-looking statements.

EDITOR'S NOTE - Product and company names used herein are trademarks or registered trademarks of their respective owners.

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