



Harmonic Reseller DigitalGlue Awarded Large U.S. Government Contract

November 3, 2015

U.S. Navy Selected Harmonic's New Spectrum(TM) X Advanced Media Server to Support Training Center

SAN JOSE, CA -- (Marketwired) -- 11/03/15 -- Harmonic (NASDAQ: HLIT), the worldwide leader in video delivery infrastructure, today announced it has been awarded a \$1 million contract from the U.S. Naval Surface Warfare Center (NSWC) Corona Division in Norco, California, for Harmonic's next-generation video acquisition, playout and storage solutions. The new system will be supplied by industry-leading systems integrator and Harmonic Platinum reseller DigitalGlue.

The contract specifies Harmonic's software-based Spectrum™ X advanced media servers, Spectrum MediaPort™ 7000 real-time video I/O modules, Spectrum MediaCenter servers as well as Harmonic ProMedia® Carbon WFS file-based transcoders.

"Our new Harmonic Spectrum X server represents the pinnacle of our many years of research and development in media server technology. As the first playout server to mix SDI and IP I/O with up/down/cross-conversion capabilities in the same chassis, the Spectrum X server facilitates users' shift to IP playout at a lower total cost of ownership," said Bart Spriester, senior vice president, video products at Harmonic. "NSWC Corona consulted many vendors and industry professionals before determining that Harmonic could provide the most effective solution for their exacting requirements."

"As a Platinum reseller for Harmonic, we value our partnership with the U.S. government. In prior engagements, we've demonstrated our depth of knowledge in the Harmonic technology, as well as our ability to provide the in-house software development to make commercial off-the-shelf solutions work effectively with government-developed control software," said Sean Busby, president and co-founder, DigitalGlue. "In this latest project for NSWC Corona, we're honored to provide best-in-class Harmonic equipment that will give the agency the high video quality and level of detail they need for their operations."

More information about DigitalGlue is available at www.digitalglue.com. Further information about Harmonic and the company's products is available at www.harmonicinc.com.

About DigitalGlue

DigitalGlue provides equipment, integration, and software development for the production and distribution of digital video. The company analyzes clients' workflows to build optimized solutions for collaborative editing, automation, media asset management, storage, and archiving. From contribution to distribution, the DigitalGlue team works with customers to efficiently deliver their programming over fiber, cable, satellite, IPTV, and OTT. DigitalGlue designs, integrates, and supports systems based on today's needs, yet draw from years of real-world experience to engineer a technology path for tomorrow. More information is available at www.digitalglue.com.

About Harmonic

Harmonic (NASDAQ: HLIT) is the worldwide leader in video delivery infrastructure for emerging television and video services. Harmonic enables customers to produce, deliver and monetize amazing video experiences, with unequalled business agility and operational efficiency, by providing market-leading innovation, high-quality service and compelling total cost of ownership. More information is available at www.harmonicinc.com.

This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, including statements related to the anticipated capabilities and benefits of Harmonic's ProMedia® Carbon WFS transcoder, Spectrum™ X advanced media server, Spectrum MediaPort™ 7000, and Spectrum MediaCenter products. Our expectations and beliefs regarding these products may not materialize and are subject to risks and uncertainties, including the possibility that the products may not meet some or all of their anticipated capabilities or provide some or all of their anticipated benefits, such as high video quality and a shift to IP playout at a lower TCO.

The forward-looking statements contained in this press release are also subject to other risks and uncertainties, such as those more fully described in Harmonic's filings with the Securities and Exchange Commission, including its Annual Report on Form 10-K for the year ended Dec.31, 2014, its Quarterly Reports on Form 10-Q and its Current Reports on Form 8-K. The forward-looking statements in this press release are based on information available to Harmonic as of the date hereof, and Harmonic disclaims any obligation to update any forward-looking statements.

EDITOR'S NOTE - Product and company names used herein are trademarks or registered trademarks of their respective owners.

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Source: Harmonic Inc.