

Harmonic Inc.
Revenue Information
(Unaudited)
(in USD, thousands, except for percentages)

	Q1 2013		Q2 2013		Q3 2013		Q4 2013		Q1 2014		Q2 2014	
Product												
Video Products(1)	65,136	64%	83,746	71%	78,023	63%	80,561	67%	64,018	59%	57,196	52%
Cable Edge	17,339	17%	13,031	11%	20,690	17%	18,072	15%	24,242	23%	29,332	27%
Services and Support	19,197	19%	20,351	18%	24,205	20%	21,589	18%	19,772	18%	23,061	21%
Total	<u>101,672</u>	100%	<u>117,128</u>	100%	<u>122,918</u>	100%	<u>120,222</u>	100%	<u>108,032</u>	100%	<u>109,589</u>	100%
Geography												
Americas(2)	50,559	50%	66,811	57%	61,674	50%	58,754	49%	64,886	60%	60,066	55%
EMEA	32,715	32%	34,618	30%	37,736	31%	35,860	30%	24,187	22%	31,519	29%
APAC	18,398	18%	15,699	13%	23,508	19%	25,608	21%	18,959	18%	18,004	16%
Total	<u>101,672</u>	100%	<u>117,128</u>	100%	<u>122,918</u>	100%	<u>120,222</u>	100%	<u>108,032</u>	100%	<u>109,589</u>	100%
Market												
Service Provider(3)	62,513	61%	70,532	60%	72,532	59%	69,620	58%	71,510	66%	75,048	68%
Broadcast and Media	39,159	39%	46,596	40%	50,386	41%	50,602	42%	36,522	34%	34,541	32%
Total	<u>101,672</u>	100%	<u>117,128</u>	100%	<u>122,918</u>	100%	<u>120,222</u>	100%	<u>108,032</u>	100%	<u>109,589</u>	100%

(1) Video Products now include Video Processing and Production and Payout.

(2) Americas now include U.S., Canada and Latin America.

(3) Service Provider now include Cable and Satellite and Telco.

* NOTE: The prior period information has been reclassified to conform to the current period presentation.