



## Harmonic's CableOS Solution Powers Broadband Expansion for Westman Communications

December 17, 2019

### Deployed in a Distributed Access Architecture, Harmonic's vCMTS and Remote PHY Solution Increase Scalability and Flexibility for Canadian Cable Operator

SAN JOSE, Calif., Dec. 17, 2019 /PRNewswire/ -- Harmonic (NASDAQ: HLIT) announced that Westman Communications Group (Westman Communications), a leading communications provider in Canada, has expanded its broadband capacity using Harmonic's CableOS™ virtualized cable access solution in a distributed access architecture (DAA) with Harmonic's Remote PHY (R-PHY) nodes. Overcoming the space, power and operational constraints of legacy hardware products, the CableOS solution enables Westman Communications to deliver DOCSIS 3.1 internet services to customers today and be ready for multi-gigabit broadband speeds in the future.



"We want to deliver enhanced next-generation services to our customers over the best network in the most cost-effective way possible," said Graham Johnston, chief technology officer at Westman Communications. "Harmonic's flexible software-based CMTS with simplified licensing and R-PHY support, along with their extensive DAA deployment expertise, enabled us to launch the CableOS solution in under two months, a considerable feat for such a significant technology transformation. We're now fully prepared to meet the consumer demand for increased broadband speeds."

Westman Communications provides services across 35 Manitoba communities. With this deployment, Westman Communications joins the fast-growing group of communications providers, realizing the advantages of virtualization with Harmonic's CableOS solution. The CableOS offering serves more than 1 million cable modems globally and has been awarded numerous patents for groundbreaking innovations that are now enabling more flexible and efficient broadband service delivery expansion.

"Cable networks and the services they provide are transforming to address new market opportunities," said Gil Katz, senior vice president, Cable Access Business Operations at Harmonic. "When you're making a mission-critical shift to next-generation technology, choosing a partner that is proficient and experienced is imperative. This is where Harmonic is leading the charge, with a highly skilled professional services team and the industry's first and only field-proven software-based CMTS and R-PHY system. Our CableOS solution offers the best TCO, enabling operators like Westman Communications Group to confidently deploy higher speed internet services quickly and efficiently."

Further information about Harmonic and the company's solutions is available at [www.harmonicinc.com](http://www.harmonicinc.com).

#### About Harmonic

Harmonic (NASDAQ: HLIT), the worldwide leader in video delivery technology and services, enables media companies and service providers to deliver ultra-high-quality broadcast and OTT video services to consumers globally. The company has also revolutionized cable access networking via the industry's first virtualized cable access solution, enabling cable operators to more flexibly deploy gigabit internet service to consumers' homes and mobile devices. Whether simplifying OTT video delivery via innovative cloud and software-as-a-service (SaaS) technologies, or powering the delivery of gigabit internet cable services, Harmonic is changing the way media companies and service providers monetize live and VOD content on every screen. More information is available at [www.harmonicinc.com](http://www.harmonicinc.com).

*This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Statements concerning Harmonic's business and the anticipated capabilities, advantages, reliability, efficiency, market acceptance, market growth, specifications and benefits of Harmonic products, services and technology are forward-looking statements. These statements are based on our current expectations and beliefs and are subject to risks and uncertainties, including the risks and uncertainties more fully described in Harmonic's filings with the Securities and Exchange Commission, including its Annual Report on Form 10-K for the year ended Dec. 31, 2018, its Quarterly Reports on Form 10-Q and its Current Reports on Form 8-K. The forward-looking statements in this press release are based on information available to Harmonic as of the date hereof, and Harmonic disclaims any obligation to update any forward-looking statements.*

View original content to download multimedia: <http://www.prnewswire.com/news-releases/harmonics-cableos-solution-powers-broadband-expansion-for-westman-communications-300974890.html>

SOURCE Harmonic Inc.

Sarah Kavanagh, Sr. Public Relations Manager for Harmonic, +1.408.490.6607, sarah.kavanagh@harmonicinc.com; Nicole Noutsios, NMN Advisors, Investor Relations for Harmonic, +1.510.315.1003, investor@harmonicinc.com