



## Harmonic and NCTC Ink Deal to Bring CableOS™ Solution to Hundreds of U.S. Cable Operators

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### NCTC Members Can Cost-Effectively Deploy Gigabit DOCSIS 3.1 Broadband Services Using Harmonic's Turnkey Virtualized Cable Access Solution

SAN JOSE, Calif., March 5, 2019 /PRNewswire/ -- Harmonic (NASDAQ: HLIT) today announced an agreement with the National Cable Television Cooperative (NCTC) to jointly offer Harmonic's CableOS™ virtualized cable access solution to the more than 750 independent NCTC member cable operators throughout the United States. Under the agreement, NCTC members will gain an even more cost-effective solution for migrating their broadband services to state-of-the-art DOCSIS 3.1 Gigabit internet.



NCTC member deployments of Harmonic's CableOS solution are already underway with operators including 1Tennessee, Buckeye Broadband, Comporium, Hilliary Communications and TVS Cable. Offered as a turnkey solution, the CableOS offering makes it much easier for smaller operators to leapfrog from older CMTS platforms to new cloud-native DOCSIS 3.1 networks. Leveraging the software-based flexibility of the CableOS solution, these operators can thrive in the coming competitive Gigabit services market while lowering space, power and legacy-hardware costs.

"There is power in numbers. By allowing hundreds of small- and medium-sized cable operators the opportunity to connect with world-class technology companies, the NCTC enables its members to be stronger and more successful than they could be acting alone," said Nimrod Ben-Natan, senior vice president and general manager, cable access business, at Harmonic. "Allowing operators to achieve new levels of scalability, reliability and efficiency, our CableOS solution is gaining significant momentum, and this new relationship with NCTC is proof of its winning business model."

"NCTC members connect customers and businesses from their hometowns to the world, and broadband speed and capacity is vital to their success," said Rich Fickle, president and CEO of NCTC. "Harmonic's cost-effective approach to virtualizing the cable access architecture will allow small- and mid-sized members to have a viable choice for increasing their broadband capacity and deploying a competitive, high-speed Internet offering, while ensuring they provide reliable streaming video services."

A not-for-profit corporation, NCTC supports the growth of its 750+ member companies who own and operate cable systems throughout the U.S. and its territories. Working with established and emerging media, technology and communications providers, NCTC represents its member needs and economic interests to bring them new content choices and opportunities to invest in their infrastructures.

Further information about Harmonic and the company's solutions is available at [www.harmonicinc.com](http://www.harmonicinc.com).

#### About Harmonic

Harmonic (NASDAQ: HLIT), the worldwide leader in video delivery technology and services, enables media companies and service providers to deliver ultra-high-quality broadcast and OTT video services to consumers globally. The company has also revolutionized cable access networking via the industry's first virtualized cable access solution, enabling cable operators to more flexibly deploy gigabit internet service to consumers' homes and mobile devices. Whether simplifying OTT video delivery via innovative cloud and software-as-a-service (SaaS) technologies, or powering the delivery of gigabit internet cable services, Harmonic is changing the way media companies and service providers monetize live and VOD content on every screen. More information is available at [www.harmonicinc.com](http://www.harmonicinc.com).

*This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Statements concerning Harmonic's business and the anticipated capabilities, advantages, reliability, efficiency, market acceptance, market growth, specifications and benefits of Harmonic products, services and technology are forward-looking statements. These statements are based on our current expectations and beliefs and are subject to risks and uncertainties, including the risks and uncertainties more fully described in Harmonic's filings with the Securities and Exchange Commission, including its Annual Report on Form 10-K for the year ended Dec. 31, 2017, its Quarterly Reports on Form 10-Q and its Current Reports on Form 8-K. The forward-looking statements in this press release are based on information available to Harmonic as of the date hereof, and Harmonic disclaims any obligation to update any forward-looking statements.*

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