

## Financial Tear Sheet

### CORPORATE PROFILE

Harmonic offers a comprehensive, innovative, and market-leading portfolio of video infrastructure products backed with world-class service plans and a global network of local support locations.

Today's cable, satellite, telecom, Internet, and mobile service providers are engaged in an intense competition to offer a more extensive, personalized, and compelling video experience. Simultaneously, broadcasters, media content owners, and aggregators are seeking new ways to streamline their workflows and innovative business models for cost-effectively distributing their content. Harmonic addresses the evolving needs of the leaders in these different markets.

With its solutions for cable edge and access, video processing, and production and playout, Harmonic helps its customers to efficiently create, prepare, and deliver differentiated, high-quality video services while simplifying end-to-end asset management, reducing capital and operating expenses, and streamlining workflows.

### STOCK PERFORMANCE

#### HLIT (COMMON STOCK)

<b>Exchange</b>	NASDAQ GS (US Dollar)
<b>Price</b>	<b>\$5.45</b>
<b>Change (%)</b>	<b>▲ 0.05 (0.93%)</b>
<b>Volume</b>	126,332
<b>52 Week Low</b>	\$2.62
<b>Market Cap</b>	\$438,894,473
<b>Rolling EPS</b>	-0.90
<b>PE Ratio</b>	N/A
<b>Shares Outstanding</b>	80,531,096

Data as of 06/27/17 12:21 p.m. ET

### PRIMARY IR CONTACT

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## RECENT HEADLINES & EVENTS

06/19/17

Harmonic Expands Cloud Capabilities With Advanced Media Management and Scheduling Technologies

There are currently no events scheduled.

06/13/17

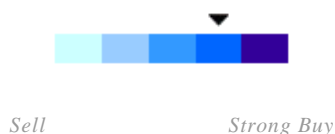
Almatel Kazakhstan Launches New HEVC DTH Service with Harmonic

06/06/17

Harmonic and EVS Ink OEM Agreement, Setting New Standard for High-Performance Nearline Storage

## ANALYST ESTIMATES / RATINGS

Mean Recommendation: **2.3**



### EPS TREND

		Current	30 Days Ago	90 Days Ago
QTR	Jun 17	-0.03	-0.03	0.01
QTR	Sep 17	0.05	0.05	0.07
QTR	Dec 17	0.18	0.18	0.18
QTR	Mar 18	0.05	0.05	0.07
FY	Dec 17	0.06	0.06	0.21
FY	Dec 18	0.32	0.32	0.35

## SEC FILINGS

FILING DATE	FORM
06/22/17	S-8
06/14/17	8-K
06/12/17	4
06/12/17	3

## CORPORATE GOVERNANCE

<a href="#">Patrick Harshman</a>	President and Chief Executive Officer
<a href="#">Sanjay Kalra</a>	Senior Vice President, CFO
<a href="#">Nimrod Ben-Natan</a>	Senior Vice President and General Manager, Cable Products
<a href="#">Bart Spriester</a>	Senior Vice President, Video Products
<a href="#">Neven Haltmayer</a>	Senior Vice President, Research and Development

## OWNERSHIP SUMMARY

SHAREHOLDERS				
	Holders	Value (\$MM)	% O/S	Shares
Institution	207	484.00	101.9	82,096,869
Mutual Fund	236	241.33	54.2	43,660,176
Insider *	10	11.10	2.5	2,025,772

\*Insider values reflect direct beneficial ownership.

## TOP HOLDERS

	Shares Held	% O/S	Share Change	Filing Date
T. Rowe Price Associates, Inc.	11,010,289	13.7	163,110	03/31/17
BlackRock Institutional Trust Company, N.A.	9,297,123	11.5	606,775	03/31/17
RGM Capital, LLC	6,671,386	8.3	-200,000	03/31/17
Dimensional Fund Advisors, L.P.	6,571,202	8.2	-31,261	03/31/17
The Vanguard Group, Inc.	5,600,835	7.0	163,290	03/31/17
Epoch Investment Partners, Inc.	4,960,776	6.2	-33,612	03/31/17
Pinnacle Associates Ltd.	4,242,118	5.3	-153,040	03/31/17
Wellington Management Company, LLP	3,742,068	4.7	2,031,135	03/31/17
Fuller & Thaler Asset Management Inc.	2,608,131	3.2	143,552	03/31/17
Wells Capital Management Inc.	2,229,275	2.8	72,825	03/31/17

Data provided by Nasdaq. Minimum 15 minutes delayed. [View Attributions and Sources](#)